



GAMIFIED
approved

BOOST THE POWER OF YOUR TALENT!

Transform your organization with
TOPSIM – Business Simulations

MAIN FOCUS AREAS



HOW OUR SIMULATIONS CAN HELP YOU



WHAT MAKES OUR TRAININGS SO POWERFUL



LEARNING BY DOING

- ▶ Hands-on immersive learning experience
- ▶ Direct feedback, reflection and application
- ▶ High relevance and guaranteed learning transfer
- ▶ Collaborative and team-based approach



CLOSING THE STRATEGY EXECUTION GAP

- ▶ Breaking silos, fostering synergies & networks
- ▶ Practicing strategy setting & execution
- ▶ Optimizing processes & boosting performance
- ▶ Mastering change/organizational transformation



SCALABLE SOLUTIONS

- ▶ Boosting individual & team performance
- ▶ From hiring smarter to strategy games
- ▶ Tackles all skills and competencies
- ▶ Highly impactful and measurable output



BUILT TO SUIT YOUR CONTEXT

- ▶ 100% customized solutions and pricing
- ▶ For all levels within the organization
- ▶ Adaptable to any delivery format
- ▶ Modular and scalable approach



IMPACT AND KPIS

- ▶ Integrated assessment options
- ▶ Business projects and action plans
- ▶ Performance evaluation
- ▶ Measurable behavior change



FLEXIBLE ROLL-OUT OPTIONS

- ▶ Face to face, blended or virtual
- ▶ Across industries, themes and geographies
- ▶ Deliverable in any language
- ▶ Can be integrated in existing programs

SAMPLE SEMINAR 1: BREAKTHROUGH LEADERSHIP

In a time when pressure for high performance is at an all-time high while the environment is more volatile and unpredictable than ever, leaders must learn to rely on intuition and leverage assets – their own and their teams. Creating the right environment and context for individuals to thrive will make the critical difference for an organization. The simulation will allow participants to understand and identify strengths and weaknesses, to foster collaboration and high-performing teams, practice critical thinking and complex problem solving and understanding the dynamics of change management.

By attending this program, participants will be better equipped to:

- ▶ Demonstrate increased awareness of their leadership behaviors and style, their executive presence, communication, negotiation capabilities and their relation to the workplace
- ▶ Develop competencies, soft skills and tools for enhanced situational leadership performance that will be immediately applicable in their day to day activities
- ▶ Grow and leverage their personal networks.

Day 1

- ▶ Situational Leadership
- ▶ High performing teams
- ▶ Feedback and communication
- ▶ Creating your own business plan

Day 2

- ▶ Business simulation:
Rounds 1-3 – alternating with peer
feedback exercises, challenges and tasks

Day 3

- ▶ Business simulation: Rounds 4-5
- ▶ Team presentations
- ▶ Building an individual and collective
business plan for sustainable performance

SAMPLE SEMINAR 2: FINANCE FOR NON-FINANCIAL MANAGERS

Every member of the organization is a valuable and essential contributor to the profitability and result – and to the future of the company. A general understanding of how business decisions affect performance and how the different departments within an organization play together can make the critical difference.

To make sure that concepts like financial analysis, planning, forecasting and budgeting are understood, integrated and applicable, our program framework is based on very short knowledge shots and a maximum time in the simulation application exercise.

By attending this program, participants will be better equipped to:

- ▶ Understand and interpret financial data in order to better implement it in their daily business decisions
- ▶ Understand how and why financial decisions impact business and operational objectives
- ▶ Sustainably drive performance on an individual, team and organizational level.

Day 1

- ▶ Financial reporting (balance sheets, income statements, cash-flow and more)
- ▶ Business Simulation decisions rounds 1-3 with debrief/analysis (application)

Day 2

- ▶ Business impact and financial analysis
- ▶ Business Simulation decisions round 4, team presentations
- ▶ Key take aways and applicable action items

TOPSIM SEMINARS ARE CHANGING THE WAY PEOPLE LEARN

What a great way of practicing new concepts in a safe environment.

This is the best training I have attended in my career.

I can see now how key decisions made in one area of the organization impact the other areas of the business.

The competitive yet interactive aspect of this was a fantastic way to learn how to work in teams.

CONTACT



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